MARY ANN SMITH Deputy Commissioner SEAN M. ROONEY Assistant Chief Counsel SOPHIA C. KIM (State Bar No. 265649) Senior Counsel Department of Financial Protection and Innovation 320 West 4th Street, Suite 750 Los Angeles, California 90013 Telephone: (213) 576-7594 Facsimile: (213) 576-7181 Attorneys for Complainant				
BEFORE THE DEPARTMENT OF FINA	NCIAL PROTECTION AND INNOVATION			
OF THE STATE OF CALIFORNIA				
In the Matter of:) CRD NOS.: 179521 and 6469595			
THE COMMISSIONER OF FINANCIAL PROTECTION AND INNOVATION,) CONSENT ORDER))			
Complainant, v.)))			
PRIORITY WEALTH ADVISORS, INC.; and JOSEPH DONTI,)))			
Respondents.)))			
This Consent Order is entered into between Innovation (Commissioner) and Respondents Pri Donti (Donti) (collectively, Respondents) and is	•			

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I.

RECITALS

- A. The Commissioner has jurisdiction over the licensing and regulation of investment advisers in California under the Corporate Securities Law of 1968 (Corp. Code, § 25000 et seq.) (CSL). The Commissioner is authorized to administer the CSL and the rules and regulations promulgated in California Code of Regulations, title 10 (CCR), section 260.000 et seq.
- В. At all relevant times, PWA is a California corporation organized on or around March 6, 2015, with a principal place of business located at 21550 Oxnard Street #450, Woodland Hills, California 91367.
- C. At all relevant times, PWA is licensed as an investment adviser under the CSL with Central Registration Depository (CRD) number 179521. The Financial Industry Regulatory Authority (FINRA) maintains the CRD database, which contains information concerning all companies and individuals working in the securities industry.
- D. At all relevant times, Donti is the owner, Chief Executive Officer, and investment adviser representative (RIA) of PWA with CRD number 6469595. Donti is authorized to enter into this Consent Order on behalf of PWA.
- E. On or around August 9, 2017, Donti entered into an agreement with 1 Global Capital, LLC (1 Global) designating Donti as an "Affiliate" of 1 Global who would be compensated with a "Fee, Renewal Fee, or Override Fee" for "rendering sales and marketing services in connection with the Company's capital raising and customer relationship activities "
- F. In or around 2017 Donti offered securities issued by 1 Global called "Memorandum of Indebtedness" (MOI(s)) to at least 29 clients of PWA whose investments totaled approximately \$2,594,669.65.
- G. The MOI promised a high-return, low-risk investment in which 1 Global would use investor money to make short-term cash advances called Merchant Cash Advances to businesses.
- H. The 1 Global MOIs offered by Donti to PWA's clients were securities that were neither qualified nor exempt from the qualification requirement under Section 25110 of the CSL.

I. On or around August 23, 2018, the United States Securities and Exchange
Commission (SEC) filed a Complaint for Injunctive and Other Relief (SEC v. 1 Global Capital LLC
et al. (Case No. 18-cv-61991-BB) (SEC Complaint). The SEC Complaint sought disgorgement and
civil penalties from 1 Global and its Chief Executive officer, Carl Ruderman, and obtained a
temporary asset freeze and a receiver against multiple relief defendants, for raising more than \$287
million since 2014 from the sale of unregistered, fraudulent securities in the form of MOIs using a
network of barred brokers, registered and unregistered investment advisers, and other sales agents to
investors in at least 25 states, including California.

- J. On or around April 10, 2019, the Department commenced a regulatory examination of PWA's investment advisory business (Regulatory Exam).
 - K. The Regulatory Exam disclosed, without limitation, the following:
- a. PWA and Donti offered and sold securities in the form of MOIs in 1 Global that were neither qualified nor exempt, in violation of Corporations Code section 25110.
- b. PWA and Donti recommended securities that were unsuitable for PWA's clients based on the client's investment objectives and levels of investment experience, in violation of Corporations Code section 25238 and CCR section 260.238, subdivision (a).
- c. As of at least August 2019, PWA's website, www.prioritywealthadvisors.com, under "Services," included the following statements that guarantee a client "long-term growth" and "income throughout your retirement" as a result of PWA's advice, in violation of CCR section 260.238, subdivision (*l*):

Retirement Income Strategies . . .

We can help you design a guaranteed* retirement income strategy that incorporates insurance and annuity vehicles to create opportunities for long-term growth as well as guaranteed* income throughout your retirement . . .

*Guarantees are backed by the financial strength and claims-paying ability of the issuing company and may be subject to restrictions, limitations or early withdrawal fees. Annuities are not FDIC insured.

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Your investment advisor is not permitted to offer, and no statement contained herein shall constitute tax or legal advice. You should consult a tax or legal professional on any such matters

- d. From January 9, 2019, when the civil case, *Leyton v. Donti et al.* (Case No. 19BBCV00030) was filed in the Superior Court of the State of California for the County of Los Angeles, through at least December 4, 2019, Donti failed to file an updated Form U4 including a disclosure under Section 14I.(1) for being named as a respondent or defendant in an investment-related, consumer-initiated arbitration or civil litigation which alleged that he was involved in one or more sales practice violations and which was still pending, in violation of CCR section 260.236.1, subdivision (a).
- L. On or around February 10, 2020, the Arizona Corporation Commission entered a Consent Order for a Cease and Desist, Order of Suspension, and Order for Administrative Penalties, *In the Matter of Priority Wealth Advisors, Inc., a California corporation, Joseph Donti* (Docket No. S-21092A-20-0009, Decision No. 77545) against PWA and Donti. Pursuant to Corporations Code section 25232, subdivision (d), the Commissioner is authorized to suspend or revoke an investment adviser certificate if the investment adviser or its investment adviser representative is or has been subject to any order of the securities administrator of any other state denying or revoking or suspending his or her registration as an investment adviser or investment adviser representative. Pursuant to Corporations Code section 25232.1, the Commissioner is authorized to suspend or bar from any position of employment, management, or control of any investment adviser, any officer, director, partner, or employee of an investment adviser, if the person is subject to any order specified in Section 25232, subdivision (d).
- M. On or around June 1, 2020, while the Regulatory Exam was pending, PWA requested to surrender its investment adviser certificate by filing with the Commissioner a Notice of Withdrawal from Registration as an Investment Adviser (Form ADV-W).
- N. On or around June 8, 2020, the Commissioner issued the Order Imposing Conditions on Surrender of Certificate as Investment Adviser (Order Imposing Conditions), which postponed the effectiveness of surrender until all the conditions contained therein, including, but not limited to, completion of the Regulatory Exam and investigation of PWA, were met.

- O. In or around October 2020, the Department notified PWA and Donti of the findings made in the Regulatory Exam.
- P. As of the Effective Date of this Consent Order as defined in Paragraph 27 below, PWA and Donti satisfactorily responded to and resolved the findings of violations made in the Regulatory Exam, and all conditions stated in the Order Imposing Conditions have been met.
- Q. PWA and Donti neither admit nor deny the Commissioner's findings of facts and conclusions of law herein except as to the jurisdiction of the Commissioner in this matter for the purposes of enforcing this Consent Order.
- R. The Commissioner finds that entering into this Consent Order is in the public interest and consistent with the purposes fairly intended by the policies and provisions of the CSL.

NOW, THEREFORE, in consideration of the foregoing, and the terms and conditions set forth herein, the parties agree as follows:

II.

TERMS AND CONDITIONS

- 1. <u>Purpose.</u> This Consent Order resolves the issues before the Commissioner set forth in Paragraphs A through R above in a manner that avoids the expense of a hearing and other possible court proceedings, protects investors, is in the public interest, and is consistent with the purposes, policies, and provisions of the CSL.
- 2. <u>Final Desist and Refrain Order.</u> Respondents hereby agree that pursuant to Corporations Code section 25532, subdivisions (a) and (d), they are ordered to desist and refrain from violating Corporations Code sections 25110 and 25238 and CCR sections 260.238 and 260.236.1 (Order). Respondents further agree that the Order is a final order.
- 3. Penalty. Respondents shall pay a penalty in the amount of \$10,000.00 for the violations set forth in Paragraph K above by no later than 30 days after the Effective Date of this Consent Order as defined in Paragraph 27 below. The penalty shall be made payable in the form of a cashier's check or Automated Clearing House deposit to the Department of Financial Protection and Innovation and transmitted to the attention of Accounting Litigation, at the Department of

Financial Protection and Innovation, 2101 Arena Boulevard, Sacramento, California 95814-2306. Notice of the payment must be concurrently sent to Sophia C. Kim via e-mail at: Sophia.Kim@dfpi.ca.gov.

- 4. <u>Suspension.</u> Pursuant to Corporations Code sections 25232.1 and 25232, subdivision (d), Donti shall be suspended from any position of employment, management or control of any broker-dealer or investment adviser in the State of California for a period of six months starting from the Effective Date of this Consent Order as defined in Paragraph 27 below.
- 5. Order Accepting Surrender of Investment Adviser Certificate. PWA hereby voluntarily and permanently surrenders its investment adviser certificate. The Commissioner finds that PWA met the conditions set forth in the Order Imposing Conditions issued on or around June 8, 2020, and hereby accepts the surrender of PWA's investment adviser certificate.
- 6. Waiver of Hearing Rights. Respondents acknowledge that the Commissioner is ready, willing, and able to proceed with the filing of an administrative enforcement action on the charges contained in this Consent Order. Respondents hereby waive the right to any hearings, and to any reconsiderations, appeal, or other right to review which may be afforded pursuant to the CSL, the California Administrative Procedure Act, the California Code of Civil Procedure, or any other provision of law. Respondents further expressly waive any requirement for the filing of an Accusation pursuant to Government Code section 11415.60, subdivision (b). By waiving such rights, Respondents effectively consent to this Consent Order and Order becoming final.
- 7. Failure to Comply with Consent Order. Respondents agree that if they fail to comply with the terms of this Consent Order, the Commissioner may, in addition to all other available remedies he may invoke under the CSL, deny any application and/or summarily suspend or revoke any license granted by the Commissioner to Respondents until Respondents are in compliance. Respondents waive any notice and hearing rights to contest such denial or summary suspension or revocation which may be afforded under the CSL, the California Administrative Procedure Act, the California Code of Civil Procedure, or any other provision of law in connection therewith.
- 8. <u>Information Willfully Withheld or Misrepresented.</u> This Consent Order may be revoked and the Commissioner may pursue any and all remedies available under law against

Respondents if the Commissioner discovers that Respondents knowingly or willfully withheld or misrepresented information used for and relied upon in this Consent Order.

- 9. <u>Future Actions by Commissioner.</u> If Respondents fail to comply with any terms of the Consent Order or Order, the Commissioner may institute proceedings for any and all violations otherwise resolved under this Consent Order. The Commissioner reserves the right to bring any future actions against Respondents, or any of their partners, owners, officers, shareholders, directors, employees or successors for any and all unknown violations of the CSL.
- 10. <u>Assisting Other Agencies.</u> Nothing in this Consent Order limits the Commissioner's ability to assist any other government agency (city, county, state, or federal) with any prosecution, administrative, civil or criminal brought by that agency against Respondents or any other person based upon any of the activities alleged in this matter or otherwise.
- 11. <u>Headings.</u> The headings to the paragraphs of this Consent Order are inserted for convenience only and will not be deemed a part hereof or affect the construction or interpretation of the provisions hereof.
- 12. <u>Binding.</u> This Consent Order is binding on all heirs, assigns, and/or successors in interest.
- 13. Reliance. Each of the parties represents, warrants, and agrees that in executing this Consent Order it has relied solely on the statements set forth herein and the advice of its own counsel. Each of the parties further represents, warrants, and agrees that in executing this Consent Order it has placed no reliance on any statement, representation, or promise of any other party, or any other person or entity not expressly set forth herein, or upon the failure of any party or any other person or entity to make any statement, representation or disclosure of anything whatsoever. The parties have included this clause: (1) to preclude any claim that any party was in any way fraudulently induced to execute this Consent Order; and (2) to preclude the introduction of parol evidence to vary, interpret, supplement, or contradict the terms of this Consent Order.
- 14. <u>No Presumption Against Drafting Party.</u> Each party acknowledges that it has had the opportunity to draft, review, and edit the language of this Consent Order. Accordingly, the parties intend that no presumption for or against the drafting party will apply in construing any part of this

Consent Order. The parties waive the benefit of Civil Code section 1654 as amended or corresponding provisions of any successor statute, which provide that in cases of uncertainty, language of a contract should be interpreted most strongly against the party that caused the uncertainty to exist.

- 15. <u>Independent Legal Advice.</u> Each of the parties represents, warrants, and agrees that it has received independent advice from its attorney(s) and/or representatives with respect to the advisability of executing this Consent Order.
- 16. Waiver, Amendments, and Modifications. No waiver, amendment, or modification of this Consent Order will be valid or binding unless it is in writing and signed by each of the parties. The waiver of any provision of this Consent Order will not be deemed a waiver of any other provision. No waiver by either party of any breach of, or of compliance with, any condition or provision of this Consent Order by the other party will be considered a waiver of any other condition or provision or of the same condition or provision at another time.
- 17. <u>Full Integration.</u> This Consent Order is the final written expression and the complete and exclusive statement of all the agreements, conditions, promises, representations, and covenants between the parties with respect to the subject matter hereof, and supersedes all prior or contemporaneous agreements, negotiations, representations, understandings, and discussions between and among the parties, their respective representatives, and any other person or entity, with respect to the subject matter covered hereby.
- 18. <u>Governing Law.</u> This Consent Order shall be construed and enforced in accordance with and governed by California law.
- 19. <u>Counterparts.</u> This Consent Order may be executed in one or more separate counterparts, each of which when so executed, shall be deemed an original. Such counterparts shall together constitute a single document.
- 20. <u>Effect Upon Future Proceedings.</u> If Respondents apply for any license, permit or qualification under the Commissioner's current or future jurisdiction, or are the subject of any future action by the Commissioner to enforce this Consent Order, then the subject matter hereof shall be admitted for the purpose of such application(s) or enforcement proceeding(s).

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21. <u>Voluntary Agreement.</u> Respondents enter into this Consent Order voluntarily and			
without coercion and acknowledge that no promises, threats or assurances have been made by the			
Commissioner or any officer, or agent thereof, about this Consent Order. The parties each represen			
and acknowledge that he, she or it is executing this Consent Order completely voluntarily and			
without any duress or undue influence of any kind from any source.			
22. Notice. Any notice required under this Consent Order shall be provided to each part			

22. <u>Notice.</u> Any notice required under this Consent Order shall be provided to each party at the following addresses:

To Respondents:

Joseph Donti, 9375 East Shea Boulevard, Suite 100, Scottsdale, Arizona 85260; david.porteous@faegredrinker.com.

To the Commissioner:

Sophia C. Kim, Senior Counsel, Enforcement Division, Department of Financial Protection and Innovation, 320 West 4th Street, Suite 750, Los Angeles, California 90013; Sophia.Kim@dfpi.ca.gov.

- 25. <u>Signatures.</u> A fax or electronic mail signature shall be deemed the same as an original signature.
- 26. <u>Public Record.</u> Respondents hereby acknowledge that this Consent Order is and will be a matter of public record.
- 27. <u>Effective Date.</u> This Consent Order shall become final and effective when signed by all parties and delivered by the Commissioner's counsel via e-mail to Respondents at david.porteous@faegredrinker.com.

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1	28.	Authority to Sign. Each signatory hereto covenants that he/she possesses	all
2	necessary cap	pacity and authority to sign and enter into this Consent Order and undertake	the
3	obligations se	et forth herein.	
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5	Dated: <u>11/16/</u>		
6		Commissioner of Financial Protection and Innovat	ion
7			
8		By	
9		MARY ANN SMITH Deputy Commissioner	
10		Enforcement Division	
11			
12	Dated: 11/13/	/20 By	
13		JOSEPH DONTI, Individually and as Chief Executive Officer on behalf of	
14		Priority Wealth Advisors, Inc.	
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